



Friends of Agape | PO Box 49522, Colorado Springs, CO 80949

www.friendsofagape.org

www.greatcommissionmovement.org

Position Description – Executive Director

Organization Overview

Friends of Agape (FOA) is a U.S.-based nonprofit organization dedicated to supporting National-led South Asia ministries. Our ministry partners are deeply committed to implement Great Commission completion strategies in South Asia to establish a church in every churchless community and people group, equip new believers and emerging leaders with solid biblical and theological training, increase access to Scripture in the heart language of every language group, and empower the poor with children's education and adult vocational skills.

Position Summary

The Executive Director provides servant leadership and strategic direction for all operations of Friends of Agape, with a primary focus on donor engagement, fundraising strategy, and partnership development. This role exists to ensure that South Asia ministry partners are resourced, supported, and effectively connected to U.S.-based donors, churches, and foundations.

Reporting Relationship

U.S. Board Chair and U.S. Board of Directors.

Key Responsibilities

Strategic South Asia Ministry Partnerships

- Cultivate strong, trust-based relationships with South Asia Ministries – daily and weekly team interaction with multi-levels of leadership is common.
- Articulate and steward the vision of Friends of Agape.
- Embrace and serve the morphing strategies of South Asia ministries as they respond to an ever-changing world.
- Ensure cultural sensitivity and security awareness.

Fundraising and Donor Engagement

- Lead comprehensive fundraising strategies.
- Meet or exceed annual revenue goals.
- Serve as the primary U.S.-based ambassador.
- Plan and support the visits of South Asia leaders to the U.S. to meet with funding and ministry partners.

Build Strong People within a Relational Culture

- Is a consistent witness of their personal relationship with Jesus Christ, modeling servant leadership, and faithfully upholding the ministry in prayer.
- Maintains an organizational climate that encourages humility with mutual respect, the spiritual vitality and professional growth of all staff and associates, and which attracts, keeps and motivates a diverse staff of top-quality people.
- Delegates effectively and provides healthy accountability.

Financial Stewardship and Governance

- Ensure sound financial management.
- Develop and manage the annual budget.
- Maintain regulatory compliance.
- Provide transparent reporting to the Board and maintain good working relationships with all board members.

Qualifications

- Minimum five years major donor development experience.
- Strong nonprofit leadership background.
- Cross-cultural competence, preferably with South Asian cultures.
- Good verbal and written communications skills with experience in managing a donor data base, and proposal writing welcome.
- Master's Degree.
- Spiritual maturity and commitment to Christian faith.

Personal Attributes

- Personal faith in Jesus Christ and agreement with WEA's Statement of Faith.
- Passion for serving indigenous gospel-focused ministries.
- High level of integrity, professionalism, and emotional intelligence.
- Self-motivated with entrepreneurial spirit and creative problem-solving abilities.
- Energized by meeting new people, building relationships, and supporting another's vision.
- Intercultural competence and ability to work with diverse populations and stakeholders.
- Flexibility and adaptability in a dynamic nonprofit environment.
- Collaborative leadership style.

Working Conditions

- Significant domestic travel; approximately 30 days annual international travel.
- Position may be fully remote.