MAJOR DONOR CONTACT
RATING & RESPONSE SHEET

Major Donor Prospect: _____

Type of Activity/Visit: ☐ Research ☐ Romance ☐ Request
☐ Recognition ☐ Recruitment ☐ Report

Solicitors: _____

Staff/Counsel: _____

Proposed Request Amount $_____

Proposed Request Designation: _____

Strategy: _____

_____

_____

Action Steps			
Planned	**Date**	**Completed**	**Date**

_____